April 20, 2017

VIA HAND DELIVERY

Melanie M. Hill Executive Director Tennessee Health Services and Development Agency Andrew Jackson Building, 9th Floor 502 Deaderick Street Nashville, TN 37243

RE: Baptist Memorial Hospital, CN1701-005

Dear Ms. Hill:

In support of the project referenced above, please find enclosed the following:

- Resolution by the Board of Mayor and Alderman of the Town of Arlington
- Resolution by the Board of Mayor and Alderman of the City of Brownsville
- Letter from Harold Petty, AIA, Principal at ESa

Thank you for your attention to the enclosed.

Very truly yours,

BUTLER SNOW LLP

Dan41 Flrad

clw

Enclosures

cc: Kim Looney (via email) Byron Trauger (via email)

> The Pinnacle at Symphony Place 15**0 3rd Avenue South, Suite** 1600 Nashville, TN 37201

DAN H. ELROD 615.651.6702 dan.elrod@butlersnow.com T 615.651.6700 F 615.651.6701 www.butlersnow.com

RESOLUTION 2017-12

- A RESOLUTION IN SUPPORT OF BAPTIST MEMORIAL HEALTH CARE CORPORATION'S APPLICATION FOR A CERTIFICATE OF NEED FOR A FREESTANDING EMERGENCY DEPARTMENT TO BE LOCATED IN ARLINGTON, TENNESSEE.
- WHEREAS, Baptist Memorial Health Care Corporation is recognized as a leader in the health care industry, and has demonstrated an ongoing commitment to the advancement and improvement of the health care industry; and
- WHEREAS, Baptist Memorial Health Care Corporation has owned an 85 acre tract of land in Arlington, Tennessee, since 2006 with long-range plans to serve this geographic area; and
- WHEREAS, Baptist Memorial Health Care Corporation's application for a Certificate of Need for a freestanding emergency department (FED) is the first step in the development of its property in Arlington and achieving the goal making healthcare services more accessible for the residents of northeastern Shelby County, Tennessee; and
- WHEREAS, The Board of Mayor and Aldermen for the Town of Arlington. Tennessee, recognize that the location of the Town on the far northeastern boundary of Shelby County, Tennessee, makes it more geographically isolated then other areas of Shelby County in relation to the established medical facilities currently in operation; and
- WHEREAS, The Board of Mayor and Aldermen for the Town of Arlington, Tennessee, feel that a need exists for a facility such as a FED so as to better serve the medical and emergency needs of its citizens; and
- WHEREAS, The Board of Mayor and Aldermen for the Town of Arlington, Tennessee, feel that the approval of Baptist's FED application is in the best interest of the Town of Arlington, Tennessee, and its citizens.
- NOW, THEREFORE, BE IT RESOLVED that the Board of Mayor and Aldermen of the Town of Arlington, Tennessee, do hereby recommend and support the approval of Baptist Memorial Health Care Corporation's application for a Certificate of Need for a freestanding emergency department within the Town of Arlington, Tennessee.

BE IT FURTHER RESOLVED that this Resolution shall become effective immediately upon its adoption, the public welfare requiring it.

| Mayor Mike Wissman Mayor Mike Wissman Alderman Larry Harmon Alderman Oscar Brooks *** Alderman Jeff McKee | Vice Mayor Harry McKee Tomar Alderman Hugh Lamar Alderman Brian Thompson |
|--|---|
| Attest: | |
| Bettylly Owens | Date: 4 3 17 |

^{***} Alderman Jeff McKee abstained per recommendation by Town Attorney due to employment conflict.

APR 20 17 PK2.15

RESOLUTION #912

A RESOLUTION IN SUPPORT OF BAPTIST MEMORIAL HEALTH CARE CORPORATION'S APPLICATION FOR A CERTIFICATE OF NEED FOR A FREESTANDING EMERGENCY DEPARTMENT TO BE LOCATED IN ARLINGTON, TENNESSEE.

- WHEREAS, Baptist Memorial Health Care Corporation is recognized as a leader in the health care industry, and has demonstrated an ongoing commitment to the advancement and improvement of the health care industry; and
- WHEREAS, Baptist Memorial Health Care Corporation has owned an 85 acre tract of land in Arlington, Tennessee, since 2006 with long-range plans to serve this geographic area; and
- WHEREAS, Baptist Memorial Health Care Corporation's application for a Certificate of Need for a freestanding emergency department (FED) is the first step in the development of its property in Arlington and achieving the goal making healthcare services more accessible for the residents of northeastern Shelby County, Tennessee and western Tennessee; and
- WHEREAS, The Board of Mayor and Aldermen for the City of Brownsville, Tennessee, feel that a need exists for a facility such as a FED so as to better serve the medical and emergency needs of its citizens; and
- WHEREAS, The Board of Mayor and Aldermen for the City of Brownsville, Tennessee, feel that the approval of Baptist's FED application is in the best interest of the Town of Brownsville, Tennessee, and its citizens.
- NOW, THEREFORE, BE IT RESOLVED that the Board of Mayor and Aldermen of the City of Brownsville, Tennessee, do hereby recommend and support the approval of Baptist Memorial Health Care Corporation's application for a Certificate of Need for a freestanding emergency department within the Town of Arlington, Tennessee.

Mayor Bill Rawls

Alderman Carolyn Flagg

Alderman Tom Averyheart

Ice Mayor Leon King

derman John Simmons

Lisa Brooks, City Clerk

Date



April 19, 2017

Melanie Hill, Executive Director Tennessee Health Services and Development Agency Andrew Jackson Building, 9th Floor 502 Deaderick Street Nashville, TN 37243

Re: Baptist Memorial Hospital, Satellite Emergency Department in Arlington, CN1701-005

Dear Ms. Hill:

ESa has worked with Baptist Memorial Health Care system for over 25 years, and we have been asked to submit comments in support of the project referenced above. Our firm has 56 years of design experience in the State of Tennessee, and we have planned and designed thousands of medically-related facilities of all types and sizes nationwide. These include complex, phased multi-facility, multi-campus projects for notable health systems, not-for-profit and for-profit clients. ESa is currently engaged in projects totaling more than \$2.5 billion in construction costs, with over \$2.07 billion of that being in the area of healthcare design.

Over the last 25 years, ESa has designed all of the major projects on the Baptist Memorial Hospital-Memphis campus and we have a good understanding of the site and facilities as well as the issues and challenges on that campus. We have been asked to submit comments on two points in support of the Baptist Memorial Hospital, Satellite Emergency Department in Arlington.

The first point is the capacity of the current ED at Baptist Memorial Hospital-Memphis ("BMH"). We were engaged to develop the plans to expand the ED as part of a project that began in 2008. This expansion project resulted in a total of 54 treatment rooms at the BMH ED. In light of the significant proportion of BMH ED patients who are high acuity or specialty patients, and considering the levels of services these patients require, we would expect the BMH ED to reach capacity at approximately 62,000 to 65,000 patient visits per year. This view is informed by design of over 500 ED projects across the United States since the year 2000. Our view is also consistent with other design benchmarks we consider credible.

We have also been asked to comment on the ability to expand the BMH ED at its current location. As noted above, we provided the design for the BMH ED expansion project, and we are otherwise very familiar with the BMH facility and campus. The portion of the BMH campus where the ED is located is basically land-locked, and there is no space to accommodate horizontal expansion. In our experience, a vertical expansion would be very expensive to build, significantly disruptive to existing ED services and it would negatively impact the efficiency of operations.

We would appreciate the Agency considering these comments.

Very truly yours,

Harold D. Petty, AIA

Harala Detty

Principal